Heritage Auctions

Auction, Appraisal & Private Treaty Services

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Why choose Heritage Auctions?

At Heritage Auctions, our mission is to build a level playing field, a more transparent platform through which buyers and sellers can research and learn about assets they own, or wish to own, and then consistently make intelligent decisions. Personalized customer service and a top-rated website are vital tools in achieving this goal. Coupled with easy access to our top fine art and collectibles experts, Heritage Auctions delivers state-of-the-art auction services.

*At Heritage, the focus is always on you.*
Heritage - Dallas
Choose an auction house trusted by collectors, corporations, institutions and fiduciaries worldwide

Consigning and acquiring valuable property and precious objects are important decisions, which is why it’s vital to have in your corner an auction house that is established as the best marketplace for rare coins, currency and vintage collectibles.

For more than three decades, Heritage Auctions has specialized in bringing the world’s most prized objects of value to the world’s most passionate collectors. As collectors ourselves, we welcome the opportunity to handle a diverse array of properties and collections that span a range of values. Pieces that would get overlooked at other auction houses for high-dollar items are highlighted at Heritage Auctions. With aggressive marketing strategies that are unrivaled in the auction business, Heritage’s dynamic offerings have made us a worldwide leader in the field of vintage collectibles and rare coins. Over 900,000 bidder-members from almost every country worldwide are registered to bid in our more than 700 auctions a year.

As a numismatic and collectibles marketplace, Heritage Auctions is unmatched.
Making an intelligent, informed decision

Heritage understands that fine art and collectibles can be important assets of an estate or investment portfolio. We offer broad and comprehensive appraisal services through our Appraisals Department. Individual and corporate collectors can be assured that insurance and estate appraisals are conducted by an experienced team of specialists with up-to-the-minute familiarity with current markets.

In addition, Heritage Auctions annually brokers notable private treaty sales on our clients’ behalf. Our relationships with the world’s top collectors help Heritage Auctions identify potential buyers with clear knowledge of what they are seeking.

Heritage Auctions’ team of top experts and personalized customer service make us a trusted partner of collectors, celebrities, corporations, governments, museums, institutions, bankers, attorneys, galleries and fiduciaries worldwide. Your relationship with Heritage Auctions is backed by our corporate values of integrity, transparency, expertise, efficiency and innovation — qualities that make us an efficient marketplace and information resource for owners of precious objects.

BRUCE NAUMAN
*Human Nature*, 1983
Charcoal, pencil, pastel, and watercolor on paper
Sold for $776,750
Feel confident that you’re making the best choice possible

In an ideal marketplace, the most desirable objects of value are presented to the largest group of passionate buyers, including individuals, dealers and institutions. Heritage Auctions provides such a marketplace, with offices and showrooms in Dallas, New York, Beverly Hills and Hong Kong, in addition to offices in San Francisco, Chicago, Paris, Amsterdam and Geneva.

AUCTIONS

Since 1976, thousands of consignors have trusted Heritage with their objects of value across 40 categories. These include coins, fine art, wine, vintage comics, currency, Americana, historical artifacts, animation art, entertainment memorabilia, natural history, luxury real estate, jewelry, timepieces and more. Shepherded by a team of top specialists, these lots are featured throughout Heritage’s floor and Internet auctions every year.

Numerous institutions and organizations recognize Heritage’s preeminent position in the market. Auction partners have included the Smithsonian Institution, National Rifle Association, DC Comics, Internal Revenue Service, Library of Congress, Playboy Enterprises, American Numismatic Association, San Diego Comic-Con, and the Texas State Historical Association, among many others.
Delivering a dynamic marketplace

With more than 900,000 U.S. and international collectors registered to bid, Heritage’s reach is unmatched. Our aggressive cross-marketing efforts and worldwide reach through extensive use of the Internet are unequaled. Innovative web software such as Heritage Live™ allows bidders to participate in live floor auctions from the comfort of their home or office.

Reflecting our commitment to pioneering the best possible outcomes for our clients, Heritage was recently named by Robb Report as one of the 25 most innovative luxury brands, alongside Lamborghini, Cartier, Gagosian Gallery and Heesen Yachts, among others. This success is built on our award-winning marketing efforts in print, direct mail and on the Internet, all of which promote auctions weeks before live auctions begin. Heritage auctions are routinely covered internationally by news organizations such as The New York Times, Wall Street Journal, Los Angeles Times, USA Today, Bloomberg, Reuters, CNN, NBC, Fox News, Art+Auction Magazine, Town & Country, and Variety.

These advantages make Heritage Auctions the world’s largest numismatic auctioneer and your best choice for consigning and purchasing rare coins, currency and vintage collectibles.
Art Deco Natural Fancy Blue Diamond, Diamond, Platinum Ring, J.E. Caldwell
Sold for: $1,650,500
GOVERNMENT, INSTITUTIONAL, CORPORATE AND CELEBRITY CONSIGNORS

A growing number of the world’s best-known brands and Fortune 500 corporations have consigned their collections to Heritage, including Time-Warner/AOL, Playboy Enterprises, 7-Eleven, Random House and many of the largest banking institutions, including Bank of America. Government and institutional partners have included the Federal Deposit Insurance Corporation (FDIC), the Internal Revenue Service, and the American Red Cross. Universities and museums working with Heritage on an appraisal and consignment basis have included Stanford University, the National Cowboy and Western Heritage Museum, the Amon Carter Museum of American Art, The Toledo Museum of Natural History, and the Heard Natural Science Museum & Wildlife Sanctuary. Celebrities who have entrusted their collections to Heritage include astronaut Buzz Aldrin, actors Sylvester Stallone, Peter Fonda and Nicolas Cage, comic creator Stan Lee, designer Nolan Miller, along with the estates of John Wayne, Malcom Forbes, Buddy Holly, basketball creator James Naismith, and designer Max Factor.

As far as I’m concerned, the real superheroes are those great guys at Heritage. I really lucked out when I met ’em ‘cause they got me prices that exceeded my wildest expectations, plus it was a real kick to work with them. I don’t want this to sound like a TV commercial, but so help me Spidey, there’s no one I’d rather entrust with my collection.

— Stan Lee
Creator of Spider-Man
A. Lange & Söhne, Glashütte, Extremely Fine & Rare Ref. 701.005 Platinum Tourbillon "Pour le Mérite" No. 42 of a limited edition of 50 examples made in 1996
ULTRA HIGH-RELIEF
$20 GOLD COIN
Sold for $3.1 million
Private Treaty
PRIVATE TREATY SERVICES

In some cases, a discreet private sale is a desired alternative to a public auction.

With a designated staff cultivating personal relationships with top collectors worldwide, Heritage Auctions has brokered notable private treaty sales, including the legendary 1907 Ultra High Relief Saint-Gaudens Double Eagle gold coin; a mint-condition “Inverted Jenny,” the most famous error stamp in U.S. history; and a $1,000 “Grand Watermelon,” among the greatest of American currency notes.

Our specialists have access to an elite group of collectors and their “want lists.” Heritage ensures that individualized attention, top expertise, thorough knowledge of your piece, and client confidentiality are priorities in all private treaty negotiations.
Unmatched global reach using the power of the Web

An average of more than 40,000 collectors worldwide visit HA.com every day to view and bid — significantly more web traffic than Christie’s and Sotheby’s combined (source: Compete.com). Our award-winning Heritage Live™ web software allows bidders to participate in live floor auctions from the comfort of their home or office. Organizations that have praised and awarded Heritage’s publications and website include the Numismatic Literary Guild, Forbes magazine, The New York Times’ About.com, FOLIO: magazine and the Western Publishing Association. As a research tool, the site offer free access to prices realized for more than 2.5 million past auction lots, along with advice from top experts across all numismatic and collectibles categories. HA.com is a marketplace, information resource and database mined by collectors worldwide.

You don’t want to miss this site! It’s amazing!
— The New York Times’ About.com
Heritage Categories

20TH CENTURY DESIGN
AMERICAN ART
AMERICAN INDIAN ART
AMERICANA & POLITICAL ANIMATION ART
ARMS & ARMOR
ART DECO & ART NOUVEAU
CALIFORNIA ART
CHARITY
CIVIL WAR & MILITARIA
COMICS & COMIC ART
DECORATIVE ARTS
DOMAIN NAMES
ENTERTAINMENT & MUSIC
EUROPEAN ART
HISTORICAL MANUSCRIPTS
ILLUSTRATION ART
JEWELRY
JUDAICA
LALIQUE & ART GLASS
LUXURY ACCESSORIES
MODERN & CONTEMPORARY ART
MOVIE POSTERS
NATURE & SCIENCE
PHOTOGRAPHS
RARE BOOKS
RARE CURRENCY
REAL ESTATE
SILVER & VERTU
SPACE EXPLORATION
SPORTS
TEXANA
TEXAS ART
TIMEPIECES
TRUSTS & ESTATES
U.S. COINS
VINTAGE GUITARS & MUSICAL INSTRUMENTS
WESTERN ART
WINE
WORLD & ANCIENT COINS
We customize strategies and financial services to meet your needs and those of your clients

While fine art and vintage collectibles can be sources of pleasure, mental stimulation and pride, they can also be important assets of an estate or investment portfolio.

APPRAISAL SERVICES

Heritage’s Appraisal Services department is prepared to assist individual collectors, estate executors, wealth advisors, attorneys and bankers in completing formal appraisals for single pieces of tangible property, collections and estates.

Formal appraisal fees for insurance, estate taxes or charitable donations, written in compliance with all IRS, USPAP and Insurance standards, are competitive with industry standards and based on the appraisers’ time to complete the appraisal.

Our team is always prepared to offer no-cost auction estimates on your objects of value.
CHATEAU PETRUS 2000
POMEROL, BOTTLE (11)
Sold for $46,555

CASED AND SHELL CARVED IVORY-GRIPPED TEXAS OR HOLSTER MODEL PATERSON REVOLVER with 9-inch Barrel and Attached Loading Lever
Sold for $977,500
TRUSTS & ESTATES

Fiduciaries responsible for major estates can be assured of a proposal that considers all fine art and collectible items in your client’s estate – unlike some auction houses that sell less-expensive objects in bulk, or to auctioneers catering primarily to dealers. With roughly 75 percent of all lots purchased by retail collectors, Heritage places your client’s property before an eager collecting audience willing to pay more than dealers.

FINANCIAL SERVICES

More than $190 million in assets and $55 million in equity and owner’s capital allows Heritage to regularly finance acquisitions and provide generous advances against consignments. Under some circumstances, Heritage is willing to participate as a joint venture partner. Heritage and its lending partner, First United Bank, provide numismatists with bank loans for durations up to one year on their collections.

A PAIR OF ENGLISH SILVER WINE COOLERS
Sold for $101,575
Aggressive marketing efforts and media placement

There’s a reason Heritage Auctions holds world records in auctions across multiple categories, including coins, comics, comic art, illustration art, natural history, movie posters, and Civil War/militaria. The treasures offered by Heritage are more than just auction lots — they are pieces of history. The rarities handled by Heritage Auctions frequently receive worldwide coverage from numerous outlets across a variety of media. Strategic advertising campaigns in the top industry publications, direct mailings to targeted collector bases, website video highlights, award-winning auction catalogs and a professional public relations staff ensure maximum auction awareness.

T
he pre-sale publicity was more than I imagined, and the actual catalog better than I had expected – and my expectations were high!”

— Jim Beasley
Allamonte Springs, Florida
Seller of the rare 1913 Liberty Nickel for $3.7 million
Like you, we are collectors passionate about fine art and vintage collectibles

Collecting can be a fulfilling and rewarding endeavor. Nobody understands this more than the people at Heritage Auctions.

OUR TEAM OF SPECIALISTS

Each of our collecting categories is staffed by specialists respected by their peers as leaders in their fields. They include former museum curators and directors, top-level graders and authenticators, academics and authors. They all have one thing in common: a passion for collecting. These traits are evident with every contact you make with the friendly and professional staff at Heritage Auctions.
RESEARCH AND EDUCATIONAL RESOURCES

Heritage Auctions is more than an auction house. We are a trusted resource for the world’s most passionate collectors.

Collectors eagerly anticipate each of our award-winning auction catalogs, lauded for expertly written lot descriptions and top-quality photographs. *Heritage Magazine for the Intelligent Collector®* offers trends and advice from specialists and world-class collectors. The HA.com website includes educational videos, advice on caring for your objects of value, and access to Heritage’s database of past auction lots, including prices realized and enlargeable, full-color images.

We’re proud of our position as the world’s third-largest auctioneer, with more than $8 billion paid to satisfied consignors. Ultimately, our goal is not being the biggest. For us, it’s about being the most trusted, efficient marketplace and information resource for owners of rare coins and currency, collectibles and other objects of enduring value.
Informing your passions

*Heritage Magazine for the Intelligent Collector®* is the award-winning publication of Heritage Auctions, with a readership of more than 50,000 important clients, dealers, professional advisors and institutions. Its informative features, thought-provoking collector interviews and full-color photography showcase the world’s most enduring objects of value and the people who collect them.
Jamie Wyeth
MASTER PAINTER TALKS ABOUT FARM LIFE, HIS OBSESSIONS AND HANGING WITH WARHOL

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Dave Gibbons
How fans ended up with his original 'Watchmen' art

COLLECTING HAPPINESS
For restaurateur Phil Romano, art and wine make life beautiful

10 LEGENDARY COMIC BOOK ARTISTS
Ditko, Eisner, Kirby, Frazetta and more
R. LALIQUE
“Victoire” A Glass Mascot, Marcilhac
no. 1147, designed 1928
Sold for $26,290